

REQUEST FOR QUOTATION (RFQ): HARD SKILL AND SOFT SKILL TRAINING OF WOMEN PRODUCERS

DATE: 25th November 2021

Dear Sir / Madam: We kindly request you to submit your quotation for the services as detailed in Annex 1 of this RFQ.

When preparing your quotation, please be guided by the form attached hereto as Annex 2. Quotations may be submitted on or before 30/11/2021 (30th of November 2021), 18:00hrs (Indian Standard Time) through online submission to the following email id gambeera@industree.org.in by following the instruction below

1. The time zone indicated in the system is Indian Standard Time (GMT+5:30 hrs.) Date and time will be final and prevail over any other closing time indicated elsewhere, in case they are different. The system will not accept any proposal after that time. It is the responsibility of the proposers to make sure proposals are submitted within this deadline.
2. Try to submit your quotations a day prior to, or well before the closing time. Do not wait until the last minute. If you face a technical issue(s) when submitting your proposal, please contact ashok@industree.org.in.
3. Quotations shall be submitted in English only, duly signed and stamped, and shall be marked with the note "RFQ –DD/ref nu/ "Title of RFQ"
4. The quotation price quoted need to be valid for 90 days
5. The currency of quotation needs to be in Indian Rupees and the quotation must be exclusive applicable taxes. The quotation should separately refer to the taxes applicable.
6. In case of capital purchases after-sales services required are a) warranty on Parts and Labor for a minimum period of 1-year b) Provision of after-sales Service for 2 years c) Installation and adjustment of the goods d) Instruction on Operation and Maintenance for beneficiaries e) Technical Support Maximum 24 hours for urgent repair actions
7. All documentation, including catalogs, instructions, and operating manuals, shall be in English. Any documents in regional languages need to be accompanied with a true copy translation to English
 - a) Company profile (short info up to 1 page);
 - b) Copy of Company's Registration Certificate;
 - c) Detailed technical description of the offered goods: brochures, technical data sheet, and specifications;
 - d) Quality document for the offered equipment (quality certificate/conformity certificate/mark CE/other credentials);
 - e) Full reference list demonstrating previous experience in delivering similar goods (List of similar projects in the last 2 years and a list of clients for a reference check (contact details and email addresses to be provided for reference check))
 - f) Contact Person for Inquiries (Written inquiries only) Mr. Devarajan Pillai; devarajan@industree.org.in
8. This RFQ is posted on <https://industree.org.in/> and may be amended. It is the responsibility of the applicant to regularly check the website to ensure they have the latest information about this notice of RFQ. INDUSTREE bears no responsibility for data errors resulting from the transmission or conversion process.

SECTION 1	DETAILS OF PROCUREMENT AGENCY
<p data-bbox="368 365 453 389">NAME</p> <p data-bbox="236 1160 584 1220">REQUEST FOR QUOTATIONS TITLE</p>	<p data-bbox="719 365 1139 389">INDUSTREE CRAFTS FOUNDATION</p> <p data-bbox="719 430 1362 521">Hard Skill and Soft Skill training of women producers in Tamil Nadu, Karnataka & Odisha in the following:</p> <ol data-bbox="719 562 1362 1955" style="list-style-type: none"> <li data-bbox="719 562 1362 846"> <p data-bbox="719 562 1007 586">1. <u>Hard Skills Training</u></p> <ul data-bbox="799 593 1362 846" style="list-style-type: none"> <li data-bbox="799 593 1362 654">• Banana bark basket making – banana value chain, Tamil Nadu <li data-bbox="799 660 1362 721">• Bamboo basket making - bamboo value chain, Karnataka <li data-bbox="799 728 1362 788">• Bio-degradable leaf plate stitching and pressing – NTFP value chain, Odisha <li data-bbox="799 795 1362 846">• Bio-degradable primary leaf collection (on the job)- NTFP value chain, Odisha <li data-bbox="719 887 1362 1137"> <p data-bbox="719 887 1102 911">2. <u>Soft Skill Training- Gender</u></p> <ul data-bbox="799 918 1362 1137" style="list-style-type: none"> <li data-bbox="799 918 1362 978">• Women producers of banana value chain, Tamil Nadu <li data-bbox="799 985 1362 1046">• Women producers of bamboo value chain, Karnataka <li data-bbox="799 1052 1362 1137">• Women producers of NTFP/ bio-degradable leaf plate value chain, Odisha <li data-bbox="719 1178 1362 1429"> <p data-bbox="719 1178 1031 1202">3. <u>Soft Skill training- 6Y</u></p> <ul data-bbox="799 1209 1362 1429" style="list-style-type: none"> <li data-bbox="799 1209 1362 1270">• Women producers of banana value chain, Tamil Nadu <li data-bbox="799 1276 1362 1337">• Women producers of bamboo value chain, Karnataka <li data-bbox="799 1344 1362 1429">• Women producers of NTFP/ bio-degradable leaf plate value chain, Odisha <li data-bbox="719 1469 1362 1697"> <p data-bbox="719 1469 1270 1494">4. <u>MEL (Micro-Enterprise Leader) training</u></p> <ul data-bbox="799 1500 1362 1697" style="list-style-type: none"> <li data-bbox="799 1500 1362 1561">• MELs of the banana value chain, Tamil Nadu <li data-bbox="799 1568 1362 1628">• MELs of the bamboo value chain, Karnataka <li data-bbox="799 1635 1362 1697">• MELs of NTFP/ bio-degradable leaf plate value chain, Odisha <li data-bbox="719 1738 1362 1955"> <p data-bbox="719 1738 1305 1762">5. <u>MBTL (mutual benefit trust leader) training</u></p> <ul data-bbox="799 1769 1362 1955" style="list-style-type: none"> <li data-bbox="799 1769 1362 1830">• MBTL of the banana value chain, Tamil Nadu <li data-bbox="799 1836 1362 1897">• MBTLs of the bamboo value chain, Karnataka <li data-bbox="799 1904 1362 1955">• MBTLs of NTFP/ bio-degradable leaf plate value chain, Odisha
<p data-bbox="220 2027 603 2051">OVERALL PROJECT SUMMARY</p>	<p data-bbox="719 1998 1442 2085">Industree Crafts Foundation (ICF) with support from USAID (WEE) has initiated the Producer-Owned Women Enterprises (POWER) project which focuses on</p>

	<p>increasing economic opportunities for women from marginalized communities.</p> <p>The project aims to create 28 women-owned enterprises that will connect 6,800 women producers to commercial supply chains in natural and biodegradable products such as leaf plates, baskets, mats, and bags from tree leaves, bamboo, banana bark, and other natural fibers. The states selected for the implementation of the POWER projects are Tamil Nadu, Karnataka, Andhra Pradesh, Odisha, and Maharashtra.</p>
<p>COMPANY DESCRIPTION</p>	<p>Established in 2000, Industree Foundation holistically tackles the root causes of poverty by creating an ownership-based, organized creative manufacturing ecosystem for micro-entrepreneurs. Industree works with a vision to co-create an ecosystem with farmers, artisans, and stakeholders, creating a new way of building sustainable enterprises and work culture. Its mission is to work towards economically and socially empowering women from both agriculture and non-agriculture occupations. This is done by enabling them to equitably engage with global and local markets through producer-owned enterprises, thus becoming wealth creators for themselves, creating resilience to life crises, and helping society meet its sustainable development goals. Our approach has tripled the incomes of artisans in non-farm occupations by leveraging their artisanal skills and integrating them into the creative industries sector, reaching women artisans across India and Africa.</p> <p>Industree aspires to impact producers across agriculture and non-agriculture value chains. It seeks to give producers access to formal work in businesses that they collectively own, providing a stable and dignified alternative to the precarious informal sector. The foundation has implemented projects in Karnataka, Tamil Nadu, Odisha, Rajasthan, Andhra Pradesh in India, and Bahir Dar in Ethiopia, in partnership with organizations like UNDP, British Asian Trust, Social Venture Partners, National Skills Development Corporation, Odisha Forest Sector Development Project, The Freedom Fund, Tata Trusts, Welspun, Standard Chartered, Mastercard Centre for Inclusive Growth, International Trade Centre, USAID, and HSBC-Impact Foundation.</p> <p>Apart from this, Industree has incubated and accelerated two profitable and globally compliant producer-owned enterprises Greenkraft and, Ektha Apparel, which have generated USD 10M+ in combined cumulative revenue and have made inroads with both national and global brands through the two producer companies it has incubated for market connect.</p>
<p>PROJECT LEAD & TITLE</p>	<p>Mr. Devarajan Pillai - Sr. Manager Training and Operations</p>
<p>PHONE & EMAIL ID</p>	<p>devarajan@industree.org.in</p>
<p>DATE OF RFQ ISSUE</p>	<p>25th November 2021</p>
<p>SUBMISSION DEADLINE</p>	<p>30th of November 2021, 18:00hrs (Indian Standard Time)</p>
<p>SECTION 2</p>	<p>RFQ DOCUMENTS</p>
<p>PROJECT DESCRIPTION</p>	<p>Industree Foundation is seeking quotations from skill development/ capacity building organizations for conducting hard skill, soft skill- 6Y, Gender, MEL, and</p>

	<p>MBTL training for the target women producers in Tamil Nadu, Karnataka, and Odisha (under its POWER project implementation areas) by 31st of August 2022, using the curriculums developed by Industree. Details of training are as follow:</p> <ul style="list-style-type: none"> • The hard skill training focuses on the technical skill development of women producers in banana bark basketry making, bamboo basket making in the production unit, and bio-degradable/NTFP Sal-Siali leaf collection, and leaf plate pressing and stitching • The gender training focuses on the transformation of women producers' behavior by raising awareness on gender equality concerns and socially constructed stereotypes. Through Gender training, producers will be enabled to address Gender inequality, think, and analyze their own lives, attitudes. • 6Y training program focuses on self-efficacy and aims at building agency for the women producers on their journey from survival to sustenance and rise to prosperity • MEL training focuses on the development of microenterprise and women leaders' competencies and Leadership skills, LEAN method of production, Business Skills, Compliance, and Governance. • MBTL training aims to equip women producers to take up the leadership and governance roles of the Mutual Benefit Trust. <p>*Training of Trainers (TOT) will be conducted for the selected agencies in the local language used by the community.</p>
<p>TARGETS</p>	<ol style="list-style-type: none"> 1. <u>Hard skill</u> <ul style="list-style-type: none"> • Hard skill training of 400 women producers in banana bark basketry making (production unit) for 208 hours (using social distancing and safe protocols). • Hard skill training of 1000 women producers in bamboo basket making (production unit) for 208 hours (using social distancing and safe protocols). • Hard skill training of 100 women producers in biodegradable leaf plate stitching and pressing (production unit) for 208 hours (using social distancing and safe protocols). • Hard skill training of 700 women producers in bio-degradable/NTFP Sal-Siali leaf collection for 52 hours 2. <u>Soft Skill -Gender</u> <ul style="list-style-type: none"> • Gender training of 800 women producers of the banana value chain, Tamil Nadu • Gender training of 600 women producers of the bamboo value chain, Karnataka • Gender training of 800 women producers of the NTFP value chain, Odisha

	<p>3. <u>Soft Skill -6Y</u></p> <ul style="list-style-type: none"> • 6Y training of 800 women producers of the banana value chain, Tamil Nadu • 6Y training of 600 women producers of the bamboo value chain, Karnataka • 6Y training of 800 women producers of the NTFP value chain, Odisha <p>4. <u>MEL Training</u></p> <ul style="list-style-type: none"> • Training of 100 MELs of the banana value chain, Tamil Nadu • Training of 120 MELs of the bamboo value chain, Karnataka • Training of 80 MELs of the NTFP value chain, Odisha <p>5. <u>MBTL Training</u></p> <ul style="list-style-type: none"> • Training of 48 MBTLs of the banana value chain, Tamil Nadu • Training of 18 MBTLs of the bamboo value chain, Karnataka • Training of 18 MBTLs of the NTFP value chain, Odisha
LOCATION	<ul style="list-style-type: none"> • Tamil Nadu • Karnataka • Odisha
DELIVERY REQUIREMENTS	The training needs to be completed before the 31 st of August 2022.
QUALITY ASSURANCE REQUIREMENT	<ul style="list-style-type: none"> • Experience in conducting similar training • Experience in working in identified project locations • Experience in working with private and public sectors • Any relevant ones including NSDC partnerships
PRIOR EXPERIENCE REQUIREMENT	<ul style="list-style-type: none"> • 3 years
SELECTION CRITERIA	
TECHNICAL WEIGHTAGE	70%
FINANCIAL WEIGHTAGE	30%
OTHER CRITERIA	Trainers are required to speak the local language(Tamil, Kannada, and Odiya)
TERMS AND CONDITIONS	The internal selection process is final
LEGAL REQUIREMENTS	Non-profits/ For-profits, registered and functioning for 3 years minimum
PENALTIES AND INCENTIVES	Any delays other than force majeure might result in modification/ cancellation

VENDOR RESPONSE	
COMPANY NAME	
RFQ TITLE	
RFQ ID	
PROJECT LEAD & TITLE	
PHONE & EMAIL	
DATE SUBMITTED	
PROPOSED START DATE	
PROPOSED COMPLETION DATE	
PROJECT MANAGEMENT	

QUALITY ASSURANCE PROCESS IF ANY	
PRIOR EXPERIENCE IN COMPLETION OF SIMILAR PROJECTS	
CERTIFICATIONS/ AFFILIATIONS IF ANY	
PROFILE OF KEY PEOPLE UNDERTAKING THE PROJECT	
DELIVERABLES PLAN	
PRICING TEMPLATE	
PRICE PER UNIT (EXCL TAXES)	
TOTAL COST OF PROJECT (EXCL TAXES)	
PRICING DETAILS IF ANY	
FEES, CHARGES & DISBURSEMENT	
SUBCONTRACTORS	
SECURITY REQUIREMENTS IF ANY	
PAYMENTS SCHEDULES	
APPLICABLE TAXES	